



Europass Curriculum Vitae

Personal information

First name(s) / Surname(s) **Magnus Klofsten**
E-mail Magnus.klofsten@liu.se
Nationality Swedish
Date of birth May 12 1959
Gender Male

Work experience

Dates April 2002 – Present
Occupation or position held Full professor (Innovation & Entrepreneurship)
Main activities and responsibilities Magnus Klofsten is professor and founding director of Centre for Innovation and Entrepreneurship (CIE) at Linköping University. Sweden. I'm also professor at division Project, Innovations and Entrepreneurship (PIE). My research is oriented towards the early growth and development of technology-based firms, financing young ventures and university-industry relations. I'm research leader at Helix Centre of Excellence and member of AgoraLink Centre for researcher mobility and commercialisation of life science technologies. As director of CIE and member of the board of SMIL (a foundation of small technology-based firms), which provides support in business development for the member firms, has given him thorough experience of planning and implementation of different growth and development programs for technology-based firms.

Name of employer Linköping University
Type of business or sector Innovation and Entrepreneurship (knowledge intensive businesses and regional development)

Dates June 1986 – present
Occupation or position held PhD student, assistant professor, associate professor full professor and managing director of CIE and SMIL.
Main activities and responsibilities I have over the years been involved in the following projects connected to my work as a researcher, teacher and managing director of CIE:
Research:
Projects dealing with e.g. start-up & growing businesses, idea development, financing new ventures, teaching & training entrepreneurship, academic entrepreneurship & commercialization of research, entrepreneurial universities, mobility triple Helix, public support, sustainable business development and regional development.
To that I have extensive experience in supervising PhD students, acting as an opponent and examiner of PhD theses.
Since 2015 I'm area editor for Technovation (Technological Entrepreneurship) I have acted as editor of Journals and been reviewing a large number of journal papers for e.g. Journal of Business Venturing,

Journal of Small Business Management and R&D Management.

In the annex is a list of my major publications.

Teaching:

I have over the years been course director of a large number of entrepreneurship courses on graduate, master and PhD level. As a teacher I have also supervised many student theses. Examples of courses I have been responsible for is: CDIO Entrepreneurship (3 ETC), Technology-Based Entrepreneurship (2 ETC) and Entrepreneurship Theory and Practice (7.5 ETC).

CIE & SMIL activities:

As a director of CIE and SMIL I have been responsible for initiating, developing, and managing various programmes and stimulation activities for technology-based and knowledge-intensive firms, including e.g:

- Training leader for Entré – a two years entrepreneurship programme aiming at educating 500 leaders and internal entrepreneurs at the Saab Automobile factory in Trollhättan, Sweden
- SMIL Management Leaders School – 30 senior entrepreneurs are participating and trained aimed to develop their coaching and mentoring skills.
- 75 Entrepreneurship and New Business Development Programmes (the ENP programme), which have resulted in 500 new spin-off firms and 30 new business areas in established firms – at 10 different university regions in Sweden. The programme has also been transferred to Russia and Moldova.
- 30 business development programmes which 200 firms and 500 entrepreneurs in growth businesses have participated
- SMIL's club and networking activities, including a large numbers of seminars and networking activities for entrepreneurs

More information could be found at www.smil.se.

Consulting activities:

Here are some examples of my outreach and consultancy activities:

- Evaluator of a Vinnova call for proposal concerning development projects in Swedish incubators (2016)
- Evaluator of a Knowledge Foundation (KK-foundation) project at Mid Sweden University and Halmstad University (2015)
- Evaluator of the report "Start-up support for young people in the EU - from implementation to evaluation", Eurofound, Dublin (2015)
- Adjunct board member of Oxford Research Scandinavia (2014-)
- Member of the committee for the European Entrepreneurship Educator Award, Sten K Johnson Entrepreneurship Centre, Lund University, Sweden (2012-)
- Founder of Ligustri Business Platform AB (1993-)
- Member of the expert committee within the European Commission initiative "Entrepreneurial Universities - a Guiding Framework" (2012-2015)
- Member of the committee for the Global Award for Entrepreneurship Research, the Swedish Entrepreneurship Forum, the Swedish Agency for Economic and Regional Growth and the Research Institute of Industrial Economics (2012-2015)
- OECD University review team (2012-2015)
- Methodology advisor for the Swedish Leadership Consultants (2006-2015)
- Swedish delegate at the United Nations Conference on Trade and Development (UNCTAD) meeting: "Multi-year Expert Meeting on Enterprise Development Policies and Capacity-Building in Science, Technology and Innovation (STI), Geneva (2012)
- Evaluator of the Centre for entrepreneurship, Agder University, Kristiansand, Norway (2009-2010)
- Member of a reference group focusing on entrepreneurship education in Sweden - The Swedish National Agency for Higher Education (2009)
- Member of the review panel - Excellence Review of Hunter Centre for Entrepreneurship, Glasgow, UK, April/May (2008)
- Member of the board – Centre for Entrepreneurship, Oslo University (2005)
- Member of Advisory Board, Turku Science Park, Turku, Finland (2004)
- Member of the core group of UNISPIN (European Commission, DGXIII), which offers programmes, for European regions to promote new business, self employment, economic

diversification, and technology transfer (1997-2005)

- Member of the board of the East Swedish Chamber of Commerce (1991-2007)
- Member of the audit committee, reviewing Antwerp Innovation Centre, Antwerp University (2005)
- Evaluator for John Simon Guggenheim Memorial Foundation, New York (2003)
- Evaluator of the Irish Enterprise Platform Programme (Strand II), Institutes of Technology, Council of Directors, Dublin, Ireland (2003)

- Member of the PAXIS expert panel (The Pilot Action of Excellence on Innovation start-Ups) at the EU Commission (2000-2003)
- Member of a validation panel on the assessment of the Postgraduate Professional Diploma in New Venture Creation in the Faculty of Business – Dublin Institute of Technology, Ireland (2002)
- Member of the reference group for the project 'Development and Innovation – Co-operation Between University and Industry', The Norwegian University of Science and Technology, Trondheim, Norway (1999-2001)
- Member of the Venture Cup Board in East Sweden, McKinsey Company (1999-2001)
- Advisor to Saab Aircraft Division and the South African Government (CSIR) concerning the Gauteng SDI Innovation Hub Project (1999-2001)
- Member (the Swedish representative) of the NORDTEK Group for Entrepreneurship Education at the Technical Universities in the Nordic Countries (1998-2001)
- Member of TII's 'Brussels-group' (EU Commission initiatives and their relevance for technology-based SMEs) (1998-2001)
- Member of the core group of RISE (Research Intensive SMEs in Europe [European Commission, DGXII] which offer programmes to support SMEs in finding customers and partners among European small firms and large firms groups (1997-2000)
- Secretary to the vice chancellor concerning organisation of commissioned R&D at Linköping University (1996-1997)
- Chairman of the New Business Development Centre in Linköping (1995-1997)
- Evaluator of the project "Seed Capital for Research Oriented Firms and Projects", financed by SAF-LO Employment Security Fund (1995-1997)
- Member of NUTEK's (the National Board for Industrial and Technical Development) committee for evaluation of Swedish Technopoles (1996)
- Member of the Durham University Business School (Small Business Foresight Group), United Kingdom (1994-1995)
- Investigator for the Linköping and Norrköping Municipalities concerning the possibilities to establish a Business Innovation Centre (BIC) in Östergötland County (1995)
- Project manager of the "Baltic Link" project, financed by the County Administration of Östergötland (1993-1995)
- Member of the assessment group in the project "Seed Capital for Research-Oriented Firms and Projects", financed by SAF-LO Employment Security Fund (1993)
- Member of the board of Technical Village Business Incubator (1987-1993)

Name and address of employer Linköping University, 581 83 Linköping Swede.
Type of business or sector Innovation, Entrepreneurship & regional development

Education and training

Dates	August 1982 – June 1997
Title of qualification awarded	BBA & MBA
Principal subjects/occupational skills covered	Business administration & organisation
Name and type of organisation providing education and training	Linköping University, Sweden
Dates	September 1987 – September 1992
Title of qualification awarded	PhD
Principal subjects/occupational skills covered	Early development processes in technology-based firms
Name and type of organisation providing education and training	Linköping University, Sweden

Personal skills and competences

Mother tongue(s) **Swedish**

Other language(s) **English**

Self-assessment

European level (*)

French

Understanding				Speaking				Writing	
Listening		Reading		Spoken interaction		Spoken production			
B2	C2	B2	C2	B2	C2	B1	C2	A2	C1

(*) [Common European Framework of Reference for Languages](#)

Social skills and competences

Magnus is very communicative, he is able to lead and organize teams as well as present at both project meeting and international conferences. Magnus can also run focus groups and workshops and is able to interact with both clients and beneficiaries in a professional manner. Magnus is used to working in multinational and multidisciplinary teams.

Organisational skills and competences

Magnus has the experience to deal with international projects where in charge of budgets, people and time.

Computer skills and competences

Magnus is a proficient user of office and can set up and organise online databases and surveys.

Publication list.

Annexes

Journal articles

- Cluster Initiatives (CIs) within the European context: Intermediary actors within the triple helix (with Laur, Bienkowska, Wincent & Ylinenpää), European Planning Studies (submitted)
- Opportunity recognition uncertainty and ambiguity through phases of drug research and development (with Phan, Hedner & Hedner), Technovation (in review)
- Sustainability-profiled incubators and securing the inflow of tenants - the case of Green Garage Berlin (with Bank & Fichter), Journal of Cleaner Production, 2017 (in print)
- Future developments for science parks: Attracting and developing talent (with Cadarin & Johansson), Industry & Higher Education, 2017 (published online)
- Technology business incubation mechanisms and sustainable regional development (with Lamine, Mian, Fayolle, Wright & Etzkowitz), Journal of Technology Transfer, 2016 (published online)
- Entrepreneurial universities: Emerging models in the new social and economic landscape (with Guerrero, Urbano, Fayolle & Mian), Small Business Economics, 47(3), 551-563, 2016
- PhD students in the entrepreneurial university - perceived supportiveness for academic entrepreneurship (with Bienkowska & Rasmussen), European Journal of Education, 51(1), 56-72, 2016
- How human capital interacts with the early development of academic spin-offs (with de Cleyn & Braet), International Entrepreneurship and Management Journal, 11(3), 599-621, 2015
- Success factors in cluster initiative management – mapping out the big five (with Bienkowska, Laur & Sölvell), Industry & Higher Education, 29(1), 65–77, 2015
- Measuring impact from policy interventions: A theoretical and practical framework depicting structural change (with Ylinenpää, Tham & Johansson), International Journal of Innovation and Regional Development, 5(6), 481-499, 2014
- Linking individual-level knowledge sourcing to project-level contributions in large R&D-driven product-development projects (with Lundmark), Project Management Journal, 45(6), 73-82, 2014
- Open learning within growing businesses (with Jones-Evans), Journal of European Training and Development, 37(3), 298-312, 2013
- Internetisation management as a facilitator for managing innovation in high technology smaller firms (with Abouzeedan & Hedner), Global Business Review, 14(1), 121-136, 2013

- Catching Regional Development Dreams: A Study of Cluster Initiatives as Intermediaries (with Laur & Bienkowska), European Planning Studies, 20(11), 1909-1921, 2012
- Implementing the SIV model on an intensively innovation-oriented firm: The case of Autoadapt AB (with Abouzeedan & Hedner), World Journal of Entrepreneurship, Management and Sustainable Development, 8(2/3), 122-145, 2012
- Creating entrepreneurial networks: Academic entrepreneurship, mobility and collaboration during PhD education (with Bienkowska), Higher Education, 64(2), 207-222, 2012
- An entrepreneurial university strategy for renewing a declining industrial city: The Norrköping way (with Svensson & Etzkowitz) European Planning Studies, 20(4), 505-525, 2012
- Decision making through phases of drug research and development (with Cowlrick, Hedner, Wolf & Olausson), R&D Management, 41(4), 321-336, 2011
- Emerging open models and concepts of innovation in the pharmaceutical sector (with Hedner, Maack & Abouzeedan), Asia Pacific Journal of Innovation and Entrepreneurship, 5(1), 5-18, 2011
- F2C - an innovative approach to use fuzzy cognitive maps (FCM) for the valuation of high-technology ventures (with Heydebreck & Krüger), Journal of Communications of the IBIMA, 2011(ID 483882), 1-14, 2011
- Transferring good practice beyond organisational borders: Lessons from transferring an entrepreneurship programme (with Heydebreck & Jones Evans), Regional Studies, 44(6), 791-799, 2010
- An entrepreneurship policy programme: Implications and expectations, (with Norrman), International Journal of Entrepreneurship and Innovation, 10(1), 33-42, 2009
- Seed funding for innovative ventures: A survey of selection mechanisms of a public support scheme (with Norrman), International Journal of Entrepreneurship and Innovation, 9(1), 11-19, 2008
- Supporting high-tech companies: Using the business platform as a practical instrument (with Kirwan & van der Sijde), The International Journal of Innovation and Regional Development, 1(1), 48-65, 2008
- Institutional forces: the invisible hand that shapes venture ideas (with Davidsson & Hunter), International Small Business Journal, 24(2), 115-129, 2006
- The Logic of the entrepreneur: The implications on the entrepreneur's perception of early-stage financing (with Nouira & Lindholm Dahlstrand), International Journal of Entrepreneurship and Innovation, 6(2), 85-95, 2005
- The innovative region: Toward a theory of knowledge-based regional development (with Etzkowitz), R&D Management, 35(3), 243-255, 2005
- New venture ideas: An analysis of their origin and early development, Journal of Technology Analysis and Strategic Management, 17(1), 105-119, 2005
- The business platform: Developing an instrument to gauge and assist the development of young firms (with Davidsson), Journal of Small Business Management, 41(1), 1-26, 2003
- Entrepreneurial intent among students in Scandinavia and in the United States (with Autio, Keeley, Parker & Hay), Enterprise & Innovation Management Studies, 2(2), 145-160, 2001
- Venture capitalists' governance of their portfolio companies (with Fredriksen), Journal of Enterprising Culture, Journal of Enterprising Culture, 9(2), 201-219, 2001
- Medium-sized firms and the limits to growth: A case study in the evolution of a spin-off firm (with Feldman), European Planning Studies, 8(5), 631-650, 2000
- Comparing academic entrepreneurship in Europe – The case of Sweden and Ireland (with Jones-Evans), Small Business Economics, 14(4), 299-309, 2000
- Training entrepreneurship at universities: A Swedish case, Journal of European Industrial Training, 24(6&7), 337-344, 2000
- Innovation support for new technology-based firms: The Swedish teknopol approach (with Heydebreck & Maier), R&D Management, 30(1), 89-100, 2000
- Training for entrepreneurship and new businesses: Attitudes among the organisers, Industry & Higher Education, December, 397-404, 1999
- Teaching and training small businesses: Attitudes among the organisers" (with Schärberg), Piccola Impresa Small Business Journal, 1999
- Growing the Linköping technopole: A longitudinal study of the triple helix development in Sweden (with Schärberg & Jones-Evans), Journal of Technology Transfer, 24(2), 125-138, 1999 (this article was also published in Entrepreneurship and Technology Policy, Link, A. N. (ed.), 306-319, Edward Elgar Publishing, MA, USA, 2006)
- Creating a bridge between university and industry in small European countries - the role of the industrial liaison office (with Jones-Evans, Andersson & Pandya), R&D Management, 29(1), 47-56, 1999

- Supporting the pre-commercialisation stages of technology-based firms: The effects of small-scale venture capital (with Jonsson & Simón), Venture Capital, 1(1), 83-93, 1999
- The role of the university in the technology transfer process - a European view (with Jones-Evans), Science and Public Policy, 25(6), 373-380, 1998
- A comparative study of two European business incubators (with Autio), Journal of Small Business Management, 36(1), 30-43, 1998
- Universities and local economic development (with Jones-Evans), European Planning Studies, 5(1), 77-93, 1997
- Growth factors in technology-based spin-offs: A Swedish study (with Jones-Evans & Lindell), Piccola Impresa Small Business Journal, 1, 13-37, 1997
- Local support for technology-based SMEs: Two Scandinavian Cases (with Autio), Academy of Entrepreneurship Journal, 2(1), p. 1-20, 1996 - and in the International On-Line Journal of Innovation & University-Industry Technology- Transfer, 1997
- Support of small business firms: Entrepreneurs: Views of the demand and supply side (with Mikaelsson), Journal of Enterprising Culture, 4(4), 417-432, 1996
- Stimulation of technology-based small firms: A case study of university industry co-operation (with Jones-Evans), Technovation, 16(4), 187-193, 1996
- Managing the small technology-based firm: Attaining a business platform, Piccola Impresa Small Business Journal, 1, 15-38, 1996
- Technology-based firms: Critical aspects of their early development, Journal of Enterprising Culture, 2(1), 535-557, 1994

Books

- Sustainable development in organizations – studies on innovation practices (with Elg, Ellström & Tillmar), Edward Elgar Publishing, Cheltenham, UK, 2015
- The business platform: Entrepreneurship and management in the early stages of a firm's development, European Commission, TII, Luxembourg, 2010 (third ed.)
- Affärsplattformen: Entreprenören och företagets första år, SNS, Stockholm, 2009 (third ed.)
- The business platform: Entrepreneurship and management in the early stages of a firm's development, European Commission, TII, Luxembourg, 2002 (second ed.)
- Affärsplattformen: Entreprenören och företagets första år, SNS, Stockholm, 2002 (second ed.)
- The business platform: Entrepreneurship and management in the early stages of a firm's development, European Commission, TII, Luxembourg, 1998
- Affärsplattformen: Entreprenören och företagets första år, SNS, Stockholm, 1998
- Technology, Innovation and Enterprise: The European Experience (with Jones-Evans), Macmillan Publishers, London, 1997
- Affärsplattformen: Hur ett företag går från start till stabilitet, Utvecklingsfonden i Östergötlands Län, 1993
- Tidiga utvecklingsprocesser i teknikbaserade företag, Linköping University, Department of Management and Economics, Linköping Studies in Management and Economics, Ph.D. Dissertation, No. 24, 1992

Book chapters

- Supporting new spin-off ventures - experiences from a university start-up program (with Lundmark), in: S. de Cleyn, G. Festel (eds), 93-107, Academic spin-offs and technology transfer in Europe: Best practices and breakthrough models, Cheltenham, Edward Elgar, 2016
- Att träna entreprenörer i företag som står inför en tillväxtfas eller viktig förändring: Ett svenskt praktikfall (with Jones-Evans & Malmström), in McKelvey, M., Zaring, O (eds.), 215-233, Sveriges entreprenöriella ekosystem - företag, akademi, politik, Stockholm, Esbri, 2016
- Sustainable development in organizations (with Elg, Ellström & Tillmar), in Elg, M., Ellström, P.E., Klofsten, M., Tillmar, M (eds.), 1-15, Sustainable development in organizations – studies on innovative practices, Cheltenham, Edward Elgar, 2015
- The permeable university – a study of PhD student mobility and academic entrepreneurship intentions (with Bienkowska & Etkowitz), in Elg, M., Ellström, P.E., Klofsten, M., Tillmar, M (eds.), 262-274, Sustainable development in organizations – studies on innovative practices, Cheltenham, Edward Elgar, 2015
- Entrepreneurship, in the SAGE Encyclopaedia of quality and the service economy, in S.M., Dahlgaard-Park et al (ed.), 204-210, SAGE Publications, Inc, Thousand Oaks, 2015
- Att stimulera entreprenörskap och lärande hos nya entreprenörer – ett praktikfall (with Lundmark), in Lärande i arbetslivet – möjligheter och utmaningar, en vänbok till Per-Erik Ellström, 198-212, Linköpings universitet, Linköping
- An integrated approach to measuring the development of high technology firms (with Norrman), High Technology Entrepreneurship, A Festschrift for Ray Oakey, in van der Sijde, P., Cook, G., Wakkee, I., During, W., Groen, A (eds.), 53-69, VU University Press, De Boelelaan 1105, Amsterdam

- What can we learn from academic spin-off failures? Insights from five cases (with de Cleyn & Braet), New Technology-Based Firms in the New Millennium, 197-212, Emerald Group Publishing Limited, 2013
- How does human and social capital contribute to the early development of academic spin-off ventures? (with de Cleyn & Braet) in Frontiers of Entrepreneurship Research, Babson College, 567-581, Wellesley, 2011
- Coaching versus mentoring: Are there any differences? (with Öberg) in Groen, A, et al (eds.), New Technology-Based Firms at the New Millennium, 39-47, Emerald Group Publishing Ltd, Bingley, UK, 2011
- Regional entrepreneurship development: Promoting spin-offs through coaching and mentoring (with Öberg), in Cook, Asheim, Martin, Boschma, Schwartz and Tödtling, (eds.), Handbook of Regional Innovation and Growth, 505-513, Edward Elgar Publishing, Cheltenham, UK, 2011
- Emergence of the Swedish innovation system and the support for regional entrepreneurship: A socio-economic perspective, (with Frykfors), in Mian, S.A, (ed.), Science and Technology Based Regional Entrepreneurship: Global Experience in Policy and Program Development, 187-208, Edward Elgar Publishing, 2011
- The changing structure of the pharmaceutical industry - perceptions on entrepreneurship and openness (with Hedner, Cowlrick, Wolf & Olausson), in Cassia L., Paleari S., Minola T (eds.), Entrepreneurship and Technological Change, 73-94, Eds. Edward-Elgar Publishing, 2011
- Financing new ventures: Attitudes toward public innovation support (with Norrman), in Oakey, R et al (eds.), New Technology-Based Firms at the New Millennium, 89-110, Elsevier Science Ltd, Oxford, 2010
- Supporting academic enterprise: A case study of an entrepreneurship programme, in Groen, A, Oakey, R, van der Sijde, P and Cook, G, (eds.), New Technology-Based Firms at the New Millennium, 53-67, Elsevier Science Ltd, Oxford, 2008
- Which new venture ideas get public sector innovation support? A study of early-stage financing from a supply side perspective, (with Norrman & Sundin), in Groen, A, Oakey, R, van der Sijde, P and Kauser, S, (eds), New Technology-Based Firms at the New Millennium, 89-108, Elsevier Science Ltd, Oxford, 2007
- Entreprenörskapsträning: Ett praktikfall från universitetsvärlden, in Johansson, J., Johansson, B and Ylinenpää, H (eds), Ledning i småföretag – teori och praktik, Studentlitteratur, 257-272, Lund, 2006
- Från idé till marknad: En diskussion om entreprenörskapets villkor, in Benner, M (ed.), Innovationer: Dynamik och förnyelse i ekonomi och samhällsliv, Studentlitteratur, 95-118, Lund, 2005
- The discovery process: External influences on refinement of the venture idea, (with Davidsson & Hunter), in Frontiers of Entrepreneurship Research, Babson College, 327-337, Wellesley, 2004
- The business platform model: A practical tool for understanding and analysing firms in early development (with Davidsson), in Oakey, R, During, W and Kauser, S, (eds), New Technology-Based Firms at the New Millennium, 55-66, Elsevier Science Ltd, Oxford, 2004
- Growth and innovation support in Swedish science parks and incubators, (with Lindholm Dahlstrand), in Oakey, R; During, W; and Kauser, S, (eds), New Technology-Based Firms at the New Millennium, 31-46, Elsevier Science Ltd, Oxford, 2002
- Barriers in co-operation between small and large technology-based firms: A Swedish case study firm (with Schärberg), in During, W and Oakey, R, (eds), New Technology-Based Firms at the Turn of the Century, 114-126, Elsevier Science Ltd, Oxford, 2001
- CEO vs board typologies in venture capital-entrepreneur relationships (with Fredriksen) in Frontiers of Entrepreneurship Research, Babson College, 335-348, Wellesley, 1999
- Financing technology-based new ventures: Credibility and value creation (with Lindholm Dahlstrand), in During, W and Oakey, R, (eds), New Technology-Based Firms at the Turn of the Century, 127-142, Elsevier Science Ltd, Oxford, 2000
- Bridging the gap between university and industry: A study of the industrial liaison function in Sweden and Ireland (with Jones-Evans, Andersson & Pandya), in During, W and Oakey (eds), New Technology Small Firms in the 1990s, 5, 32-48, Paul Chapman Publishing, London, 1998
- Support of technology-based SMEs: An analysis of the owner managers' attitude (with Mikaelsson), in During, W and Oakey, R.P (eds), New Technology Small Firms in the 1990s, 4, 71-80, Paul Chapman Publishing, London, 1998
- Entrepreneurial intent among students: Testing an intent model in Asia, Scandinavia and USA (with Autio, Keeley & Ulfstedt), in Frontiers of Entrepreneurship Research, Babson College, Wellesley, 133-147, 1997
- Fast and slow growing technology-based firms: Important factors in their early development (with Jones-Evans & Lindell), in Haahti, A (ed), Effective Entrepreneurship, 133-149, Tampere, 1996
- Entrepreneur-venture capitalist relations: The entrepreneur's views (with Fredriksen, Landström, Olofsson & Wahlbin), in Frontiers of Entrepreneurship Research, Babson College, Wellesley, 251-265, 1990
- "Growth, performance and financial structure of new technology-based firms: A preliminary analysis" (with Fredriksen, Olofsson & Wahlbin), in Frontiers of Entrepreneurship Research, Babson College, Wellesley, 189-199, 1989
- Internal and external resources in technology-based spin-offs: A survey (with Lindell, Olofsson & Wahlbin), in Frontiers of Entrepreneurship Research, Babson College, Wellesley, 430-443, 1988

Other refereed papers and publications

- Förändringsprocessen i läkemedelsindustrin har bara börjat (with Hedner, Cowrick, Olausson, Thornblad & Edgar), Biotech Sweden, February 13, 2012
- Stora förändringar i den globala läkemedelsindustrin (with Hedner, Thornblad, Edgar, Cowrick, Olausson & Lind), Läkartidningen, 109(7), 324-325, 2012
- Coaching versus mentoring: Are there any differences? (with Öberg), Focus, 1, 7-11, 2009
- Venture Cup: En studie av intressenternas attityder (with Norrman), VINNOVA, Stockholm, 2009
- Science and the city: international knowledge-based entrepreneurship policy and practises for Northern England (with Etkowitz, Ranga, Clouser, Lu & Dziah), Business Link/Newcastle City Technology Research Report II, December, 2007
- Bright satanic mills: Universities, regional development and the knowledge economy (with Scheele), International Small Business Journal (book review), 26(3), 395-397, 2007
- Ska verkligen universitetet ta affärsrisk? DI Debatt, January 19, 4, 2006
- Stimulera entreprenörskap och avlägsna infrastrukturella hinder, Biotech Sweden, 8, 3, 2005
- Fem år med venture cup – en studie (with Wiklund), Venture Cup, Stockholm, 2005
- Academic Entrepreneurship: University Spin-offs and Wealth Creation (with Scheele), International Small Business Journal (book review), 23(2), 214-217, 2005
- Problem med tillväxten, Östgöta Correspondenten, November 29, 2003
- Innovation and small enterprises in the third world (with Scheele), International Small Business Journal (book review), 21(3), 354-357, 2003
- Based on a true story, An Optimal Region, 1-5, 2002
- Taking technical risks. How innovators, executives, and investors manage high tech risks, Enterprise & Innovation Management Studies (book review), 2(3), 241-243, 2002
- Akademiskt entreprenörskap, Tempo, 2, 7, 2001
- Vad det är som får företag att växa? – Några reflektioner kring företagandet i den sk nya ekonomin, Östgöta Correspondenten, 26 September, C19, 2000
- Vem gör vad?, Connect, 1, 6-7, 1994
- Nödvändig affärsplattform, Risk & Kapital, 2, 22-24
- Kapitalisterna sviker i det avgörande ögonblicket (with Fredriksen & Olofsson), Affärsvärlden, 21, 35-36, 1987
- Bäst med Ven-capsatsningen: Riskkapital eller samtalspartner (with Olofsson) Affärsvärlden, 9, 70-72, 1985

Conference papers and papers in proceedings

- Firm growth and survival from a 14-year perspective: A cohort analysis (with Bager-Sjögren & Krakowski), paper for the Babson College-Kauffman Foundation Entrepreneurship Research Conference, University of Oklahoma, Michael F. Price College of Business Norman, Oklahoma, USA, June 7-10, 2017
- Sustainability-profiled incubators, regional factors and the recruiting of tenants (with Bank & Fichter), paper presented at the RENT-Conference, Antwerp University, Belgium, November 16-18, 2016
- Science parks - recruitment and development of talents (with Cadorin & Johansson), paper presented at the 33rd IASP World Conference on science parks and innovation areas, Moscow, September 19-22, 2016
- Future challenges for science parks - attractiveness and recruitment of talents (with Cadorin & Johansson), paper presented at the High Technology Small Firms (HTSF) Conference, University of Liverpool Management School, UK June, 13-15, 2016
- Entrepreneurship support and sustainability focus within business incubators: A European study (with Bienkowska), paper presented at Global Cleaner Production and Sustainable Consumption Conference, Barcelona, 1-4 November 2015
- Entrepreneurship support and sustainability focus within business incubators – a three-country study, (with Bergset, Bienkowska & Fichter), paper presented at G-Forum, Oldenburg, 13 November 2014
- Cluster Initiatives (CI:s) within the European context: Intermediary activities within triple helix (with Laur & Bienkowska), paper presented at the 18th Nordic Conference on Small Businesses Research, Bodö Graduate School of Business, Bodö, 14-16 May 2014
- European cluster initiatives: Intermediary actors within the triple helix (with Laur, Bienkowska, Wincent & Ylinenpää), paper presented at the Triple Helix XIII International Conference, Birkbeck College, London, 8-10 July 2013

- PhD students in the entrepreneurial university - a study of perceived supportiveness from the university context for academic entrepreneurship (with Bienkowska & Rasmussen), paper presented at the Triple Helix XIII International Conference, Birkbeck College, London, 8-10 July 2013
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